



Case Studies

Case Study 1 – Financial Results

Taft-Hartley Fund \$300mil in paid claims.

- Previous internal subrogation process utilizing Fund office and attorneys recovered approximately \$200K per year on average.

After implementation NexClaim has opened over 1,000 new subrogation cases and has been averaging \$1.3mil in recoveries over the past 3 years.

Case Study 2 – Financial Results

Fortune 500 Company with approximately \$250mil in paid claims, utilizing a national carrier's network.

- The subrogation vendor was in their 9th year and had established a fully mature backlog of cases.
- Vendor recovered \$442,000 in that 9th year of service or approximately .22% of paid medical claims.

After Implementing NexClaim -

- The account matured in the third year and NexClaim recovered over ***\$2,000,000 for this client!***
- **NexClaim currently returns over \$2,500,000 each and every year.**
- Since switching to NexClaim, this client has recovered over **\$20,000,000** in additional revenue that previously was being left on the table.

Case Study 3 – Open Cases

Large healthcare facility with approximately 10,000 employees and \$100mil paid claims utilizing a national carrier's network and vendor. Client became effective with NexClaim in January 2010.

- Upon assumption of services in 2010, previous vendor reported a mature backlog of 119 open cases which they were able to maintain through completion.

In our first year of service, **NexClaim opened 171 new cases** for this client or an increase of approximately **44%**.

- Currently, NexClaim maintains an active backlog of over 500 cases for this client which more than triples the potential recoveries that existed under their previous vendor.
- Given NexClaim's average recovery this will result in over \$1,500,000 in additional revenue each and every year for this client.

NexClaim has been described as the best way to impact clients' healthcare expense without changing benefit plan design.