



Recently launched NEOS Life have selected Ebix OneOffice as their Life Insurance sales and administration solution. The implementation of this comprehensive solution to support the NEOS Life business was achieved in nine months. This includes an Adviser portal, sales administration including tele-underwriting, integrated underwriting engine, commissions processing, reinsurance reporting and CRM and data warehouse integration.

Brett Yardley, NEOS Life MD confirmed, “NEOS Life is extremely happy to partner with the Ebix OneOffice team. In a very short time, by industry standards, we’ve worked together to launch an adviser portal integrated with the UnderwriteMe underwriting engine and are therefore able to deliver straight through processing capability from day one. Feedback from the launch of the adviser portal to our founding group of advisers has been very positive. I can definitely say our decision to select and base our proposition on the Ebix OneOffice solution has been very successful.”

Ebix is Hosting the solution that includes synchronising data between Ebix OneOffice, Ebix SmartOffice CRM for the insurance industry and NEOS Life data warehouse. It is a turnkey solution.

Philip Fourie, VP Ebix Australia said, “Ebix OneOffice shifts the paradigm from the traditional back office and front office to OneOffice. Our deep industry consulting experience, API driven architecture and proven local track record has seen Ebix OneOffice successfully implemented at four new Australian Life Insurance sites over the past six years. It is a complete solution that provides speed to market with reduced risk. We back our confidence in our proven implementation methodology with fixed price engagements”.

Ebix OneOffice leverages a base set of functions such as the quotation engine and new business processing to make this available to any end user. This includes advisers, comparators, customers and administration servicing staff.

Ebix and NEOS Life see this as just the beginning of a long partnership and in the next six months we are looking forward to adding policy amendment processing to the suite of adviser portal options and support for Superannuation Rollover payments. This is expected to extend the Adviser Portal to include straight through processing for fully underwritten increases and decreases in benefits and premiums.



LIFE REINVENTED

June 2018